

# Effective Decision Making using RIDO

# Good decision making requires engagement of all eight work preferences.

In particular, the Information and Decisions scales are of particular importance to decision making because they refer to two basic stages involved in every decision:

#### 1. Gathering and using information

#### 2. Arriving at a conclusion

Below are some questions to work through to help you cover both sides of these two work preference measures.

	<b>R</b> elationships	
Extrovert	' '	Introvert
	Information	
Practical L	1	Creative
	<b>D</b> ecisions	
_Analytical L	1	Beliefs
	Organisation	
Structured		Flexible

## Information

Practical Creative

Practical Creative

What are the concrete facts of the situation?

What are the costs, benefits and timelines?

What's happening now?

What's already been tried? How did it work?

Can we modify that?

How will that be delivered?

What have others done in similar circumstances?

Why are we doing this and how does it align with our strategic objectives?

What's really going on beneath the surface? What's the big picture view?

What are some new ideas in this area?

What theories or concepts could help here?

What is the future vision with this?

### **D**ecisions

Analytical Beliefs

## Analytical

What are the objectives, pro's and con's?

What are the consequences of each alternative?

What is most logical/reasonable?

Is the decision consistent with the organisation's mission and values?

Beliefs

How do I/we feel about this?

Have we heard from everyone?

What is the impact on our people?

Is there a way to include all perspectives?

Does the decision best serve the people who will be involved and/or affected?